

EXCESS REVENUE FACT SHEET

1. Campbell County initially transferred 2,804,695 cubic yards of landfill capacity to the Regional Service Authority.
2. The lateral expansion allows an additional 2,178,345 cubic yards of capacity.
3. This equates to 4,983,040 cubic yards of air space via Campbell County.
4. Each cubic yard of capacity can hold approximately 1,500lbs of trash.
5. This in turn equates to 3,737,280 tons of air space.
6. Commercial tonnage accounts for 65% of the utilization of air space.
7. 65% of 3,737,280 tons is 2,429,232 tons
8. This air space multiplied by the \$10 charge on Commercial tonnage suggests it is presently worth: \$24,292,320.
9. To date, FY2009 through FY2018, Campbell County has received \$8,302,234.
10. Excess Revenue payments have been affirmatively approved by the Authority every year that the Authority has been in existence.
11. The Authority has an adopted policy that says post 2021, after Lynchburg has been fully compensated, the division of excess revenues will be 25% to the Authority and 75% to Campbell.
12. The first amendment to the Member Use Agreement defines Excess Revenues as “Excess Revenue” means the sum of the incremental difference between the revenue contribution of the existing Lynchburg and Campbell contracts and market rate customers (all private haulers) beyond the cost of service disposal fee. Excess Revenue **will be distributed** [*emphasis added*] to Lynchburg and Campbell, respectively, based on the amount of Facility air space contributed respectively to the Authority. The amount of excess revenue will depend upon the cost of service rate each year.
13. Staff involved at the inception of the Authority including: Clarke Gibson, Gary Christie and Clif Tweedy have all affirmed that air space was not purchased, but rather was to be paid over time via excess revenues.
14. Seth Cunningham with Burns McDonnell, one of the primary authors of the merger documents, has affirmed that air space has not been paid for and he further stated that using the word “capacity” was a “poor choice of words.”