

# Campbell County Board of Supervisors

Fiscal Year 2021-2022  
Budget Work Session  
Revenues

December 15, 2020

# Agenda for this evening

- Review Budget Process Schedule
- Discuss Preliminary Revenue projection

DATE	ACTIVITY
Tuesday, January 19 <sup>th</sup>	Joint Meeting with School Board
Tuesday, February 2 <sup>nd</sup>	Budget Public Forum
<i>Monday, February 8<sup>th</sup></i>	<i>Staff Budget Review Meetings</i>
<i>Tuesday, February 9<sup>th</sup></i>	<i>Staff Budget Review Meetings</i>
Tuesday, March 2 <sup>nd</sup>	Regular Board Meeting: Receive CIP
Tuesday, March 2 <sup>nd</sup>	Budget Books Delivered to Board
Tuesday, March 16 <sup>th</sup>	Budget Work Session
Thursday, March 18 <sup>th</sup>	Budget Work Session (tentative) –Permission to Advertise
Sunday, March 21 <sup>st</sup>	Full Budget Advertisement Runs
Sunday, March 28 <sup>th</sup>	Second Full Advertisement Runs
Tuesday, April 6 <sup>th</sup>	Regular Board Meeting: Budget Public Hearing
Tuesday, April 13 <sup>th</sup>	Budget Adoption

# FY 21 Revenue Consideration Reminders

- Fiscal Year 2019-2020 Revenue projection methodology was tweaked
- The Fiscal Year 2020-2021 Budget is the first budget year that Meals Tax Revenues are factored in to the annual budget. All Meals Tax revenues are transferred to the Debt Service Fund to offset costs of large capital projects, such as schools.
- The Board has a number of initiatives that will require significant investment. These include, but are not limited to:
  - Countywide Broadband
  - Future Waste Disposal
  - Utility Service Expansions
  - School Capital needs

# Recent Revenue Actions

- Fiscal Year 2020
  - Reduced Personal Property Tax Rate by 5¢
  - Reduced BPOL Tax Rate by 5%
- Fiscal Year 2021
  - Reduced Machinery & Tools Tax by 5¢
  - Reduced Personal Property Tax Rate by another 2¢
  - Authorized exemption for Logging Equipment
  - Increased eligibility for Elderly & Disabled Tax Relief

# Impact of Revenue Actions

	BPOL	M&T	Pers. Prop.	Real Estate	Total
FY16 Actual	-	-	-	(374,006)	(374,006)
FY17 Actual	-	-	-	(381,840)	(381,840)
FY18 Actual	-	-	-	(386,142)	(386,142)
FY19 Actual	-	-	-	(391,512)	(391,512)
FY20 Actual	(110,847)	-	(130,197)	(413,734)	(654,778)
FY21 Budget	(111,475)	(93,845)	(185,388)	(423,077)	(813,785)
<u>FY22 Prop.</u>	<u>(114,250)</u>	<u>(100,985)</u>	<u>(191,569)</u>	<u>(425,000)</u>	<u>(831,804)</u>
<b>Total</b>	<b>(336,572)</b>	<b>(194,830)</b>	<b>(507,154)</b>	<b>(2,795,310)</b>	<b>(3,833,866)</b>

## Important to remember:

- The Meals Tax Referendum was approved in FY20 yielding \$1,479,268 in the first, partial year. Projected to generate \$1,850,00 in FY22.
- The 2019 Reassessment (FY20 Budget) reflected growth in Real Estate values of 6% countywide.

# General Fund Revenues

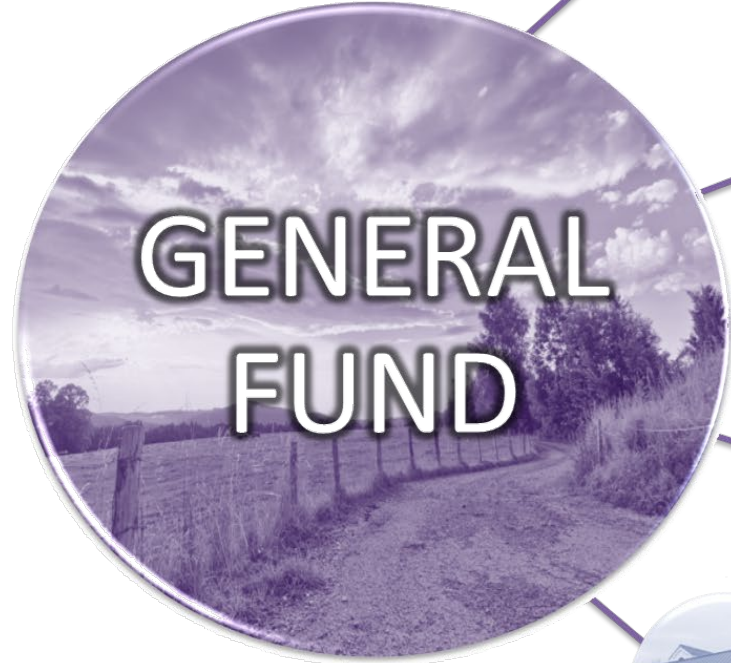
## Where They Come From

### Local Revenues

- Property Taxes
- Other Local Taxes
- Permits, Fees & Licenses
- Fines & Forfeitures
- Use of Money
- Charges for Services
- Miscellaneous Revenue
- Recovered Costs

### State & Federal Revenues

- State Revenues
  - Non-Categorical
  - Shared Expense
  - Welfare/DSS
  - Other-Categorical
- Federal Revenues
  - Categorical (Public Safety)
  - Categorical (Social Services)





# General Property Taxes

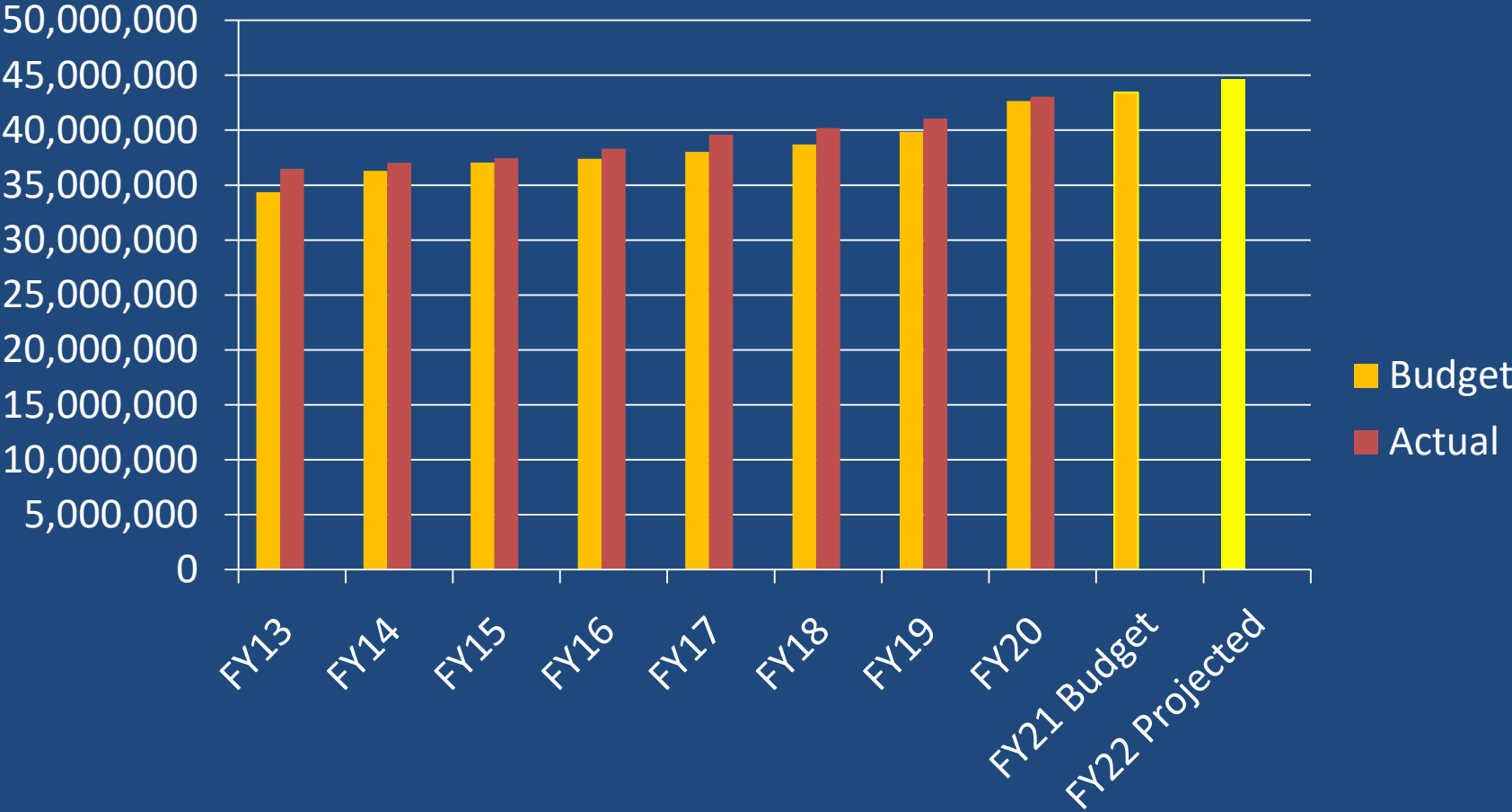
- Real Property Tax (Rollback Taxes/Minerals/Real Estate)
- Real Property Tax (Special Tax District)
- Real Estate Tax (Mt. Vista Road)
- Public Service Corporation Real Property Taxes
- Personal Property Tax (excluding PPTRA)
- Manufactured Home Tax
- Motor Homes & Recreational Camper Tax
- Apportioned Vehicle for Hire
- Machinery & Tools Tax
- Penalties on Delinquent Taxes
- Interest on Delinquent Taxes
- Debt Setoff/Administrative Fees

# General Property Taxes

<b>Fiscal Year 2020-2021 Adopted</b>	<b>Fiscal Year 2021-2022 Proposed</b>
<b>\$43,433,847</b>	<b>\$44,648,905</b>

**\$1,215,058 Increase**

# General Property Taxes



# Other Local Taxes

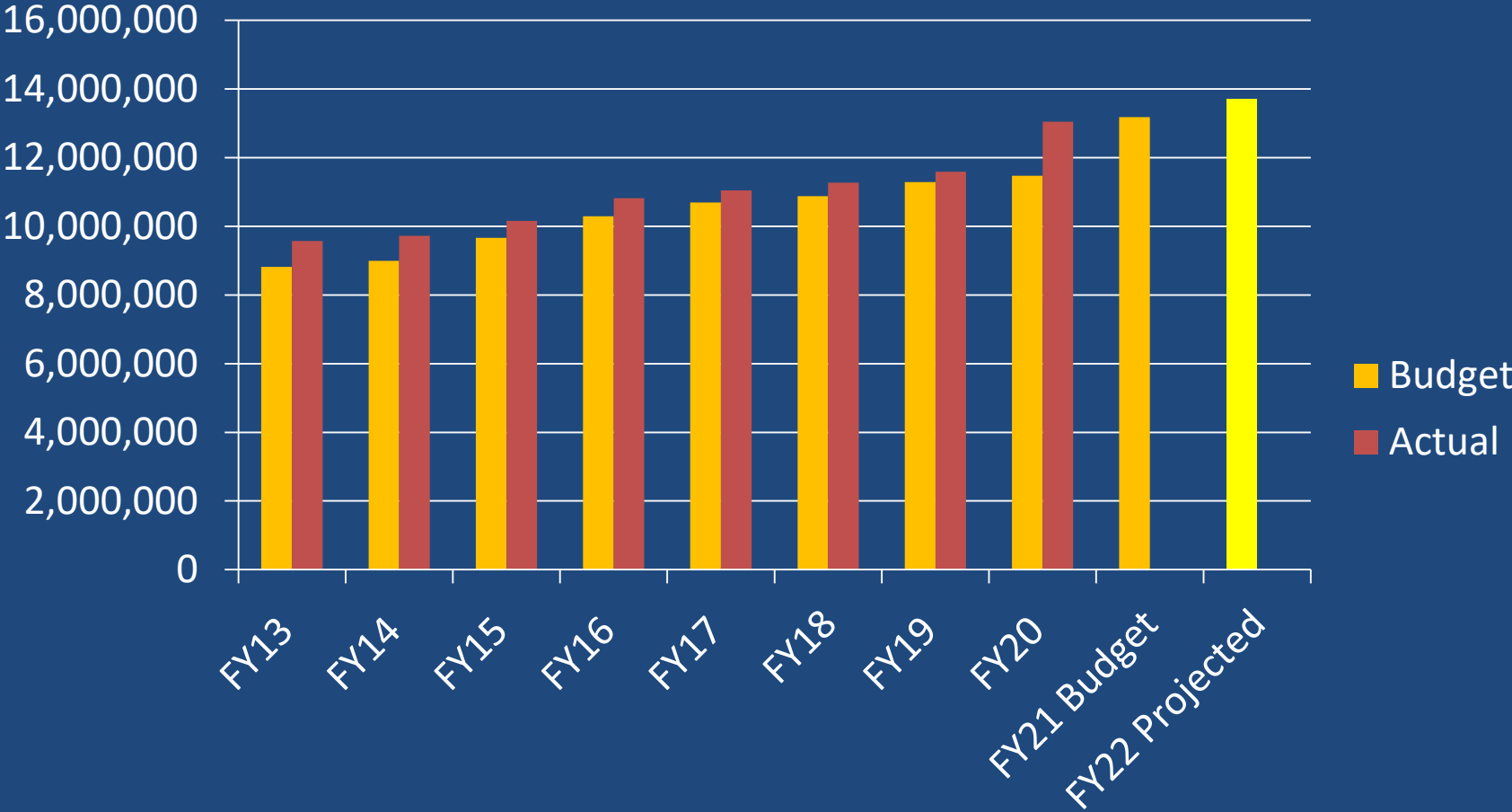
- Local Sales & Use Tax
- Transient Occupancy Tax
- Meals Tax
- Consumer Utility Tax
- Electric Gross Receipts Tax
- County Licenses
- BPOL Taxes
- Animal Friendly License Plate Sales
- Bank Franchise Tax
- Recordation Tax Grantor
- County Recordation Grantee Tax
- Local Probate Tax – Wills & Grants
- Motor Vehicle License Fee

# Other Local Taxes

<b>Fiscal Year 2020-2021 Adopted</b>	<b>Fiscal Year 2021-2022 Proposed</b>
<b>\$13,182,306</b>	<b>\$13,705,606</b>

**\$ 523,300 Increase**

# Other Local Taxes



# Permits, Fees & Licenses

- Dog Licenses
- Dangerous Dog Licenses
- Land Use Application Fees
- Land Transfer Fee
- Plat Fees
- Fireworks/Explosives Permits
- Zoning & Subdivision Permits
- Building Permit Fees
- 2% Levy Building Permits
- Storm Water Management Fees
- Building Inspection Fees
- E&S Storm Water Management Fees
- Zoning Exceptions/Setbacks
- Plan Review Fee/Towers
- Plan Review Fee/PEC Applications

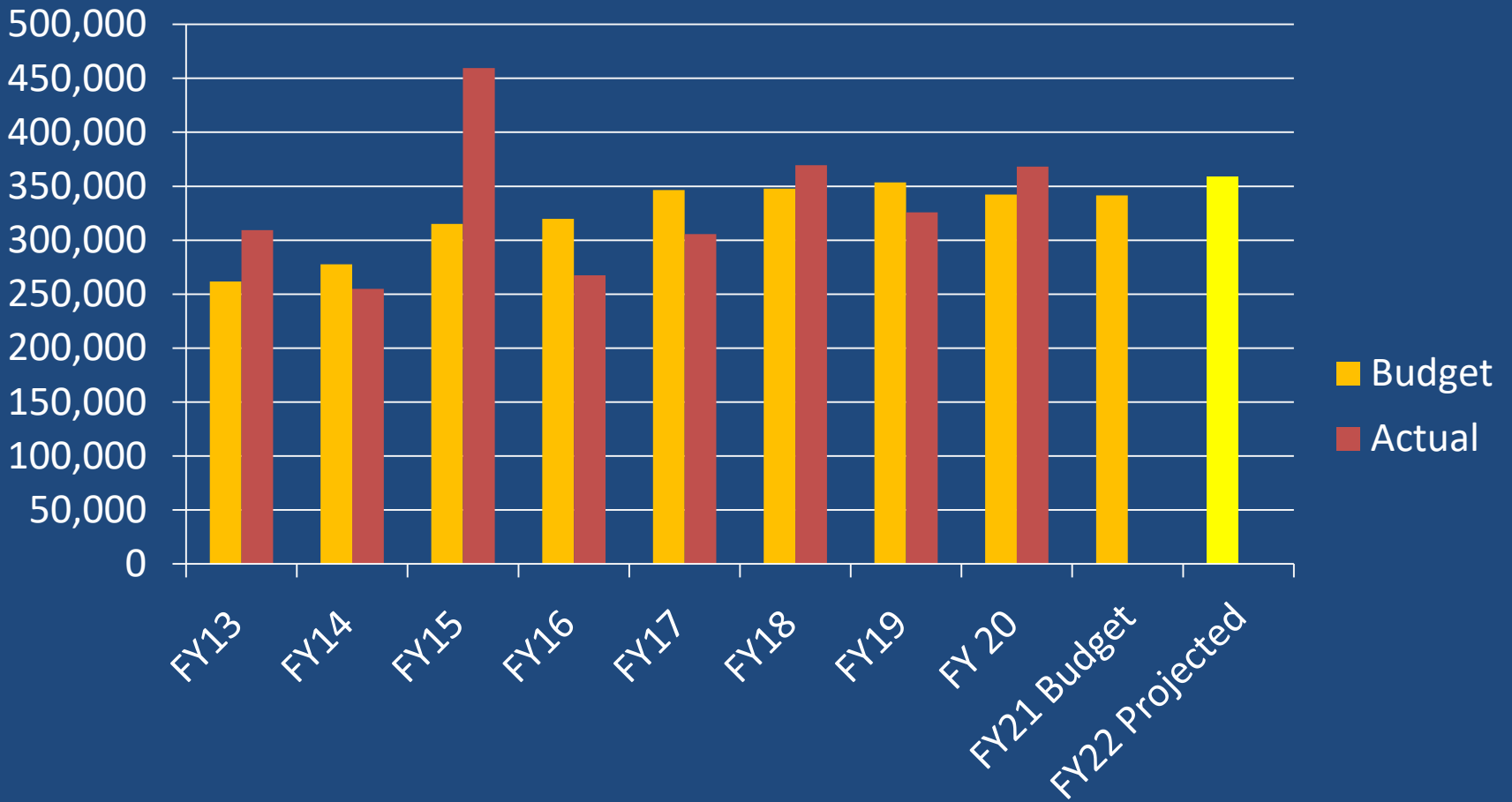
# Permits, Fees & Licenses

<b>Fiscal Year 2020-2021 Adopted</b>	<b>Fiscal Year 2021-2022 Proposed</b>
<b>\$341,535</b>	<b>\$358,705</b>

**\$17,170 Increase**



# Permits, Fees & Licenses



# Fines & Forfeitures

- County Court Fines & Forfeitures
- Courthouse Maintenance Fee
- Courthouse Security Fee
- Jail Administration Fees
- Parking Fines

# Revenue from Use of Money

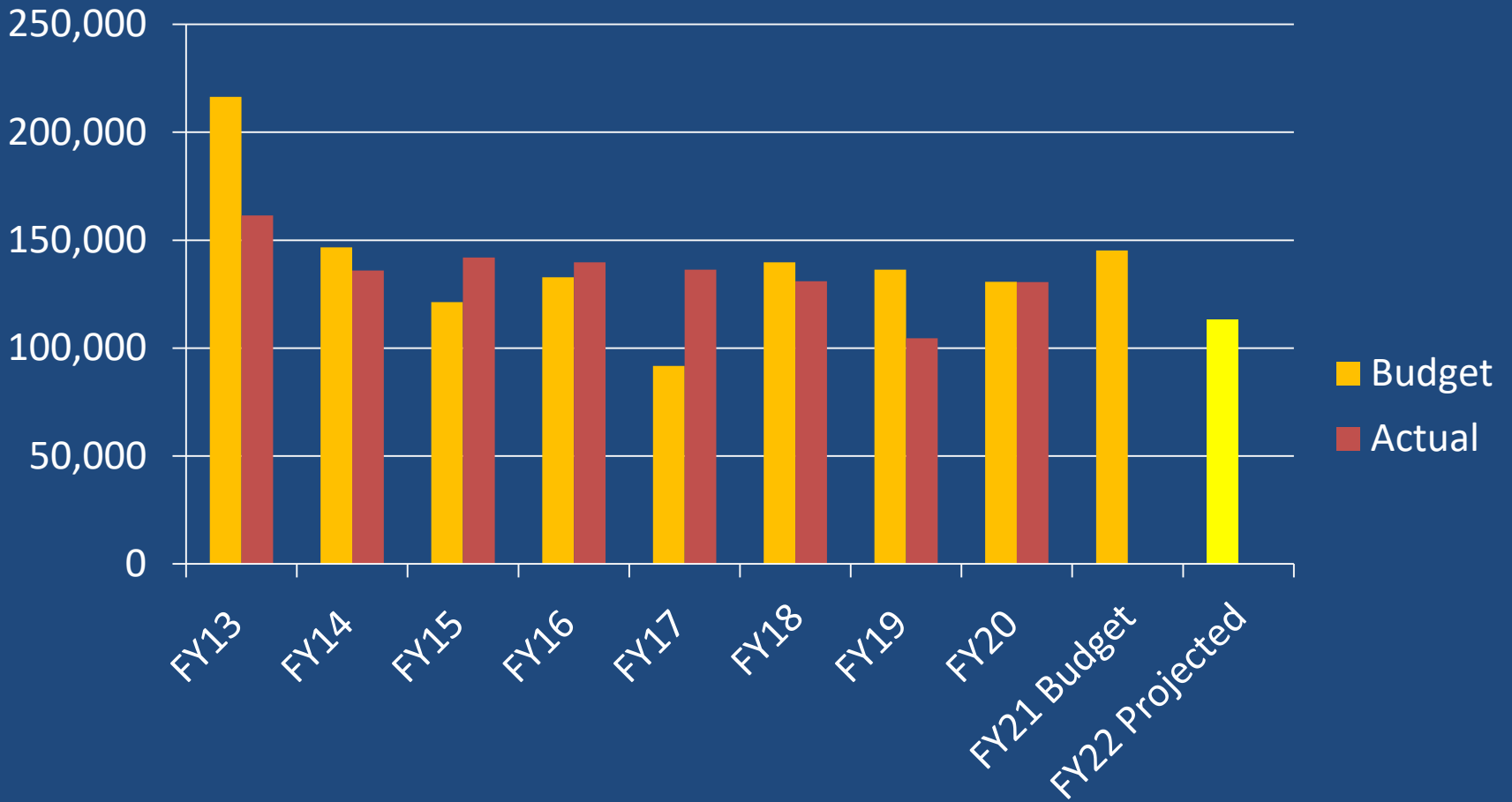
- Interest on Investments
- Rental General Property

# Fines and Forfeitures Use of Money & Property

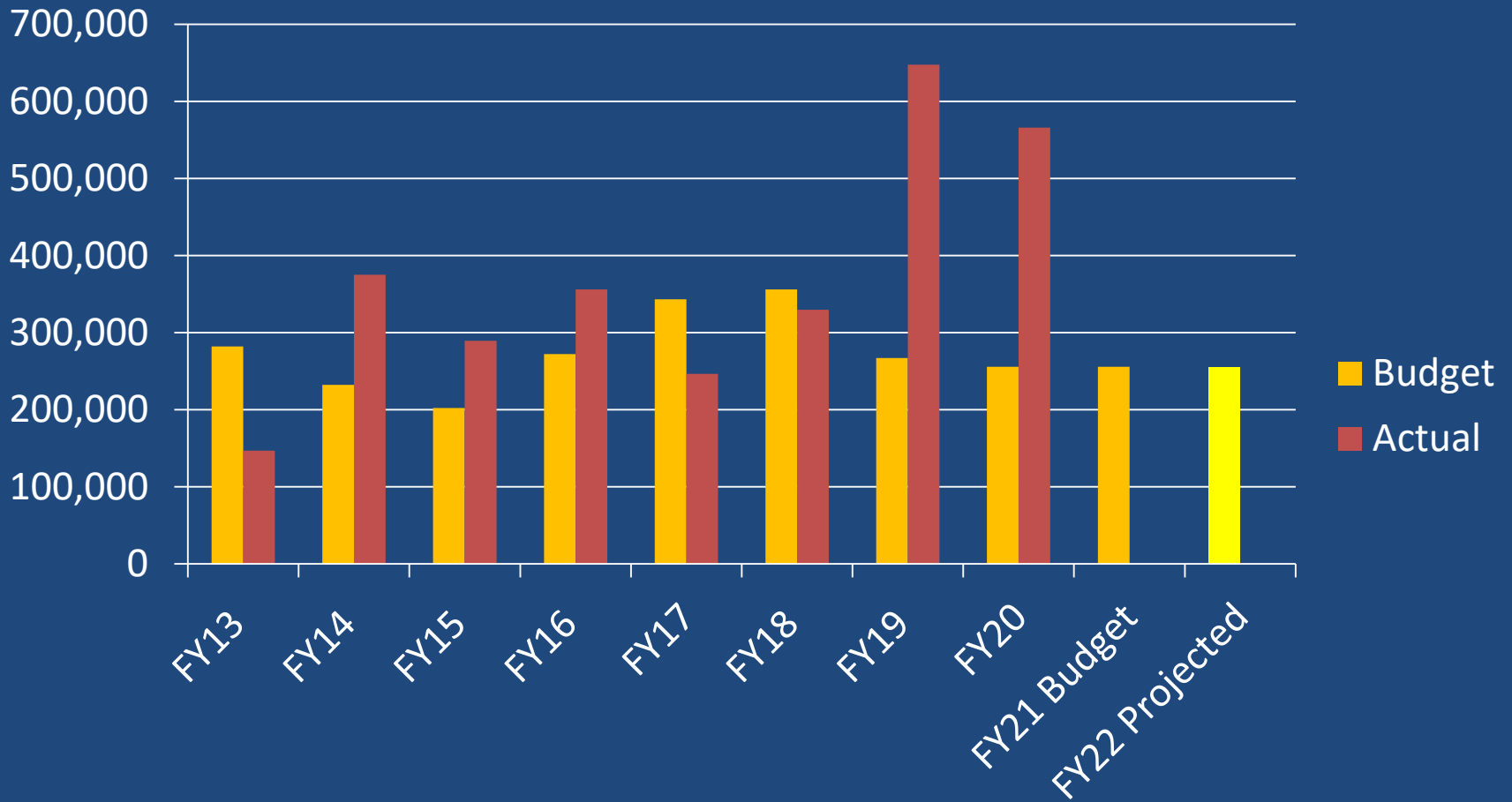
<b>Fiscal Year 2020-2021 Adopted</b>	<b>Fiscal Year 2021-2022 Proposed</b>
<b>\$145,300</b>	<b>\$113,250</b>
<b>\$255,881</b>	<b>\$255,000</b>

**(\$ 32,931) Decrease**

# Fines & Forfeitures



# Revenue from Use of Money



# Charges for Services

- Law Library
- Excess Fees of Clerks
- Court Appointed Attorney
- Sheriff's Fees
- Commonwealth Attorney's Fees
- Off-Duty Deputy Fees
- Juvenile Group Home Reimbursements
- Telephone Charges Collected
- DMV Stop
- Fuel Sales
- EMS Billing
- Felons Fluid Withdrawal Fee
- Animal Control Service Fees
- Home Study Fees
- Parks & Recreation Fees/Trips & Heritage Festival
- Library Receipts – Fines
- Library Receipts – Copier/fax
- Library Miscellaneous
- Library Receipts Lost/Damaged Books
- Sale of County Maps/GIS

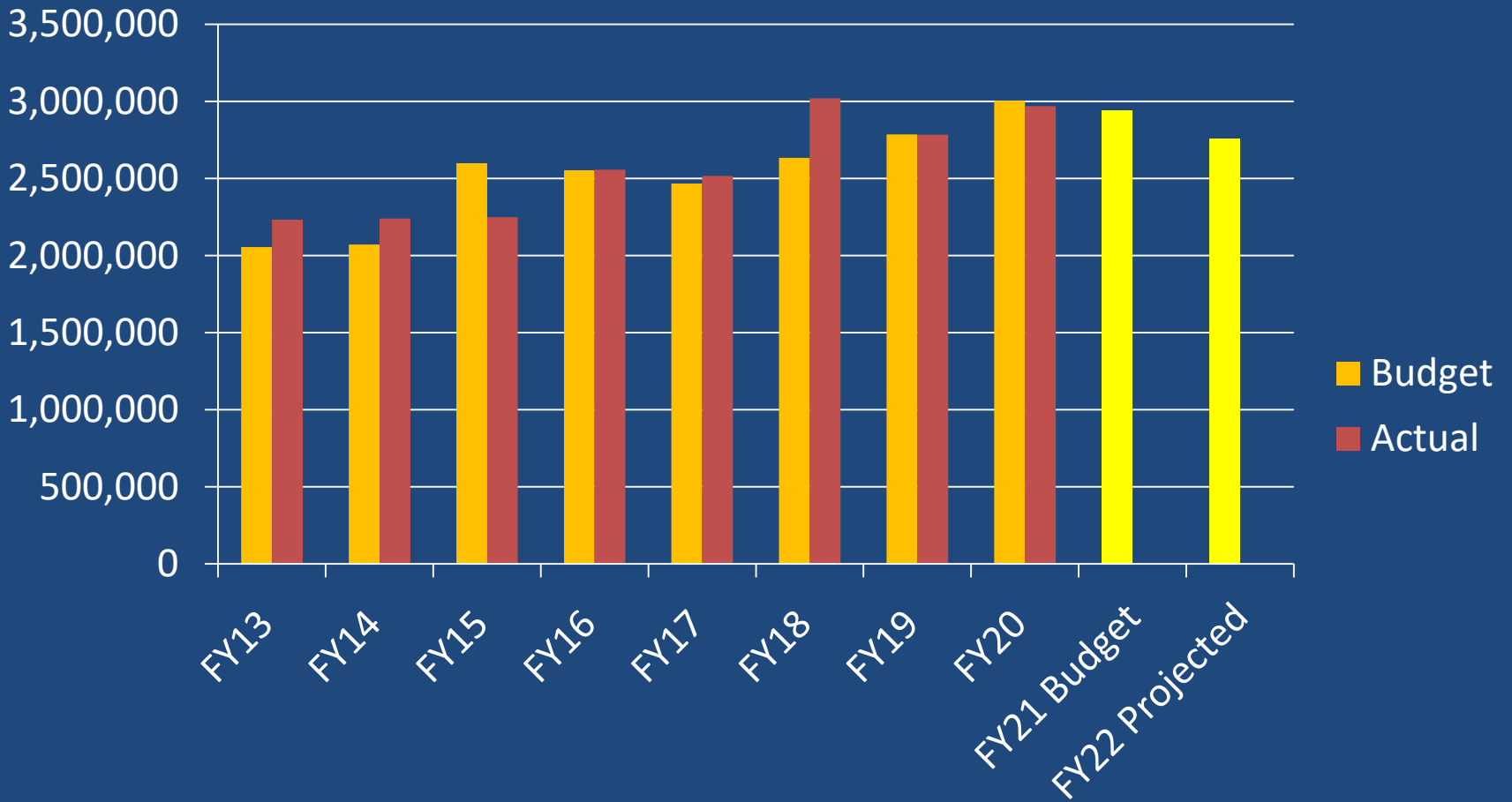
# Charges for Services

<b>Fiscal Year 2020-2021 Adopted</b>	<b>Fiscal Year 2021-2022 Proposed</b>
<b>\$2,938,754</b>	<b>\$2,754,258</b>

**(\$184,496) Decrease**



# Charges for Services



# Miscellaneous Revenue

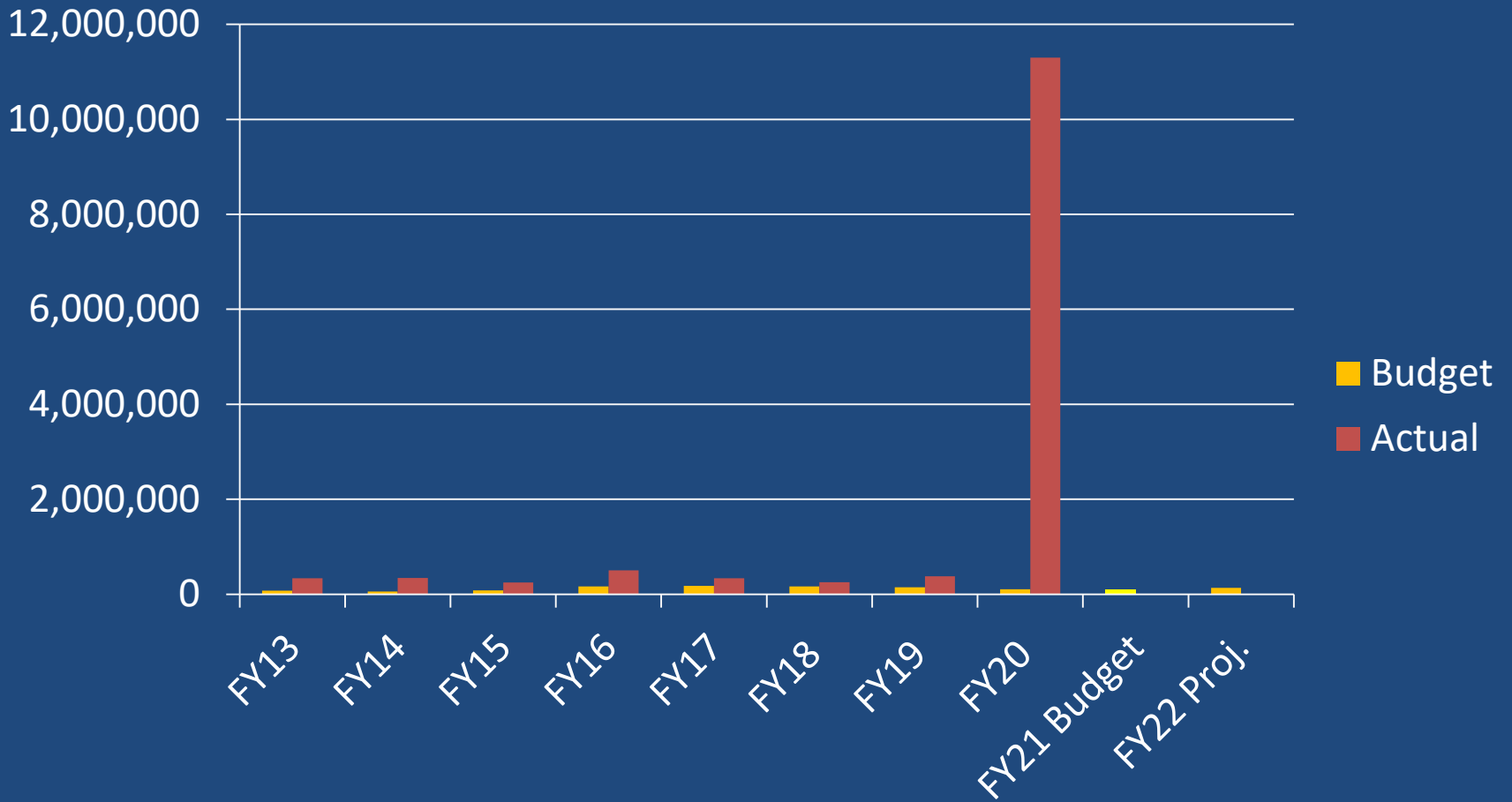
- Sale of Salvage Property & Surplus
- Leesville Road Waterline
- Miscellaneous Refunds
- Special Investigation Restitution
- Vending Machine Commissions
- Campbell County Youth Advisory Council
- Health Department Earned Revenue
- Gifts & Donations/Literacy
- Sale of School Buses
- Library Cleaning Charges

# Miscellaneous Revenue

<b>Fiscal Year 2020-2021 Adopted</b>	<b>Fiscal Year 2021-2022 Proposed</b>
<b>\$89,975</b>	<b>\$132,675</b>

**\$42,700 Increase**

# Miscellaneous Revenue



# Recovered Costs

- School Funded Resource Officer

# Recovered Costs

<b>Fiscal Year 2020-2021 Adopted</b>	<b>Fiscal Year 2021-2022 Proposed</b>
<b>\$763,963</b>	<b>\$763,963</b>

\$- Increase



# LOCAL REVENUES

Fiscal Year 2020-2021 Adopted	Fiscal Year 2021-2022 Proposed
\$61,151,561	\$62,732,362

\$1,580,801 Increase (2.5%)

Less (\$100,000 Meals Tax Increase)

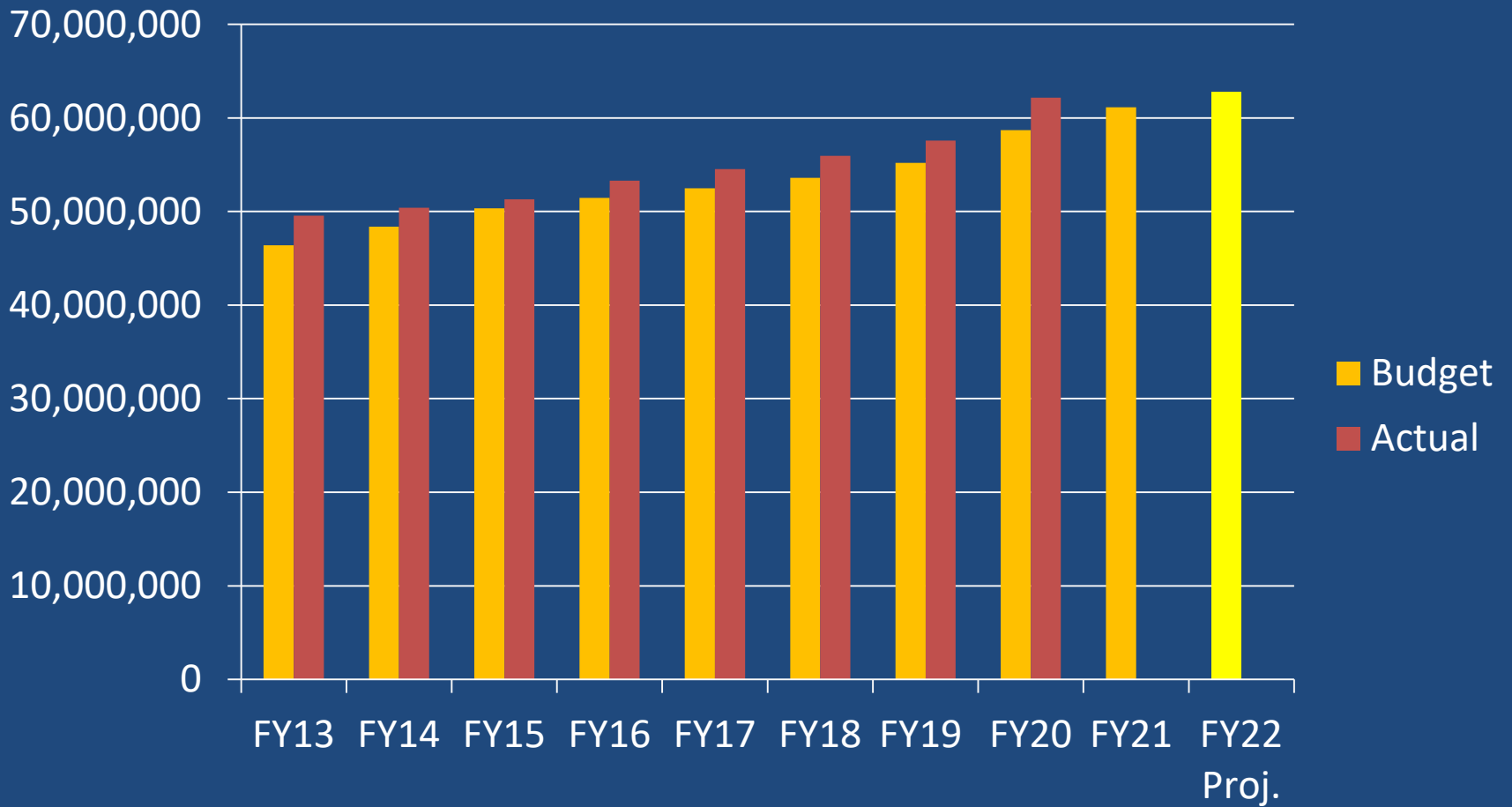
\$1,480,801 Increase

Less (\$138,889 Cost of Full Year of FY21 Raise)

\$1,341,912 for General Fund Expenditures



# Grand Total Local



# Validating our Revenue Projections

Tax	FY16-17 Actual Growth	FY17-18 Actual Growth	FY18-19 Actual Growth	Average Actual Growth	FY20 Actual* (minus Altavista \$\$)	FY21 Projected (FY20 + Avg.)	FY22 Projected (FY21 + Avg.)
Gen. Prop	\$1,278,067	\$610,799	\$863,149	\$917,338	\$43,034,659	\$43,951,997	\$44,869,335
Other Local	\$229,384	\$223,165	\$316,906	\$256,485	\$13,049,587	\$13,306,072	\$13,562,557
Permits & Fees	\$38,274	\$63,787	(\$43,670)	\$19,464	\$368,220	\$387,684	\$407,148
Fines & Forfeitures	(\$3,405)	(\$5,425)	(\$26,408)	(\$11,746)	\$130,615	\$118,869	\$107,123
Use of \$	(\$109,554)	\$83,337	\$317,940	\$97,241	\$565,939	\$663,180	\$760,421
Charges for Svc.	(\$40,919)	\$503,874	(\$235,165)	\$75,930	\$2,969,635	\$3,045,565	\$3,121,495
Misc.*	(\$163,858)	(\$86,559)	\$126,051	(\$41,455)	\$297,595	\$256,140	\$214,685
Recovered Cost	\$14,586	\$25,240	\$327,879	\$19,913**	\$739,101	\$759,014	\$778,927
Total					\$61,155,351	\$62,488,521	\$63,821,691

This projection, using averages, compares favorably with our line item projections totaling \$62,732,362 for Fiscal Year 2021-2022

# How Might Twice/Year Tax Collection Play In?

- The Board has adopted Code language to switch to twice/year tax collection in June 2022.
- This means that the County will receive a one-time infusion of payments for half of the real estate book value and half of the personal property tax book values (excluding M&T and Business Equipment).
- FY22 projected revenues for Real Estate are \$22 million. Half of this will be \$11 million
- FY22 projected revenues for the Personal Property tax classifications that will move to twice a year is \$9,650,084. Half of this at a 95% collection rate will be \$4,583,790 Million.

These one-time \$15,583,790 funds can be added to:

- One time funds of \$1,000,000 from the sale of Dearing Ford Commerce Park to Altavista
- One time revenues of \$1,479,268 from Meals Tax in the initial year of inception.
- Estimated \$3,000,000 in savings from CARES Act for public safety payroll in FY21

For a total, one-time of \$21,063,058 in summer of 2022.

# \$21,063,058 One-Time

- (\$10,000,000) Future Waste Disposal
- (\$2,400,000) Countywide Broadband
- (\$3,000,000) Targeted Utility Expansions  
\$5,663,058
- (\$4,500,000) Public Safety Facility
- (\$2,000,000) Access Road-Airport Industrial
- (????????????) Additional School Capital Needs

# Questions/Discussion

# Next Steps

- Joint Meeting with the School Board, January 19<sup>th</sup>
- Budget Public Forum, February 2<sup>nd</sup> at 6:00pm

